

# **FUND FACTS**

# **BMO Guardian Conservative Solution Mutual Fund**

June 14, 2012

# Manager: BMO Investments Inc.

This document contains key information you should know about Mutual Fund (Mutual Fund) units of BMO Guardian Conservative Solution. You can find more detailed information in the simplified prospectus offering this class of units of the fund. Ask your advisor for a copy, contact the manager, BMO Investments Inc., at 1-800-668-7327, at clientservices@bmoquardian.com or visit www.bmoquardianfunds.com.

#### **Quick facts**

Date fund created:(Mutual Fund) July 17, 2006Portfolio manager(s):BMO Asset Management Inc.Total value on May 24, 2012:\$5.9 MillionDistributions:Any net income and capital gains in December.Management expense ratio (MER):2.45%Minimum investment:\$500 initial

#### What does the fund invest in?

This fund's objective is to generate a high level of income and some capital appreciation by investing primarily in securities of Canadian and foreign funds within the BMO Mutual Funds family of mutual funds.

The charts below provide you with a snapshot of the fund's investments on May 24, 2012. The fund's investments will change.

#### Top 10 investments (May 24, 2012)

- BMO Bond Fund, Series I
- 2. BMO Guardian Floating Rate Income Fund, I Class Units
- BMO Guardian Global Bond Fund, I Class Units
- 4. BMO Guardian Dividend Growth Fund, I Class Units
- 5. BMO American Equity Class, Series I
- 6. BMO Guardian Monthly High Income Fund II, I Class Units
- 7. BMO European Fund, Series I
- 8. BMO Guardian High Yield Bond Fund, I Class Units
- 9. Cash/Receivables /Payables

#### **Total investments 9**

The top 9 investments make up 100.0% of the fund.



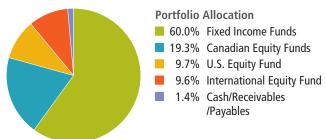
This section tells you how this class of the fund has performed since inception. Returns are after expenses have been deducted. These expenses reduce the class' returns.

It's important to note that this doesn't tell you how the class will perform in the future. Also, your actual after-tax return will depend on your personal tax situation.

#### Average return

As at May 31, 2012, a person who invested \$1,000 in this class of the fund since its inception now has \$1,123. This works out to an annual compound return of 2.0%.





#### Year-by-year returns

This chart shows how the class has performed in each of the past 5 completed calendar years. The class dropped in value in 2 of the 5 years.





# How risky is it?

When you invest in a fund, the value of your investment can go down as well as up. BMO Investments Inc. has rated this fund's risk as Low to Medium.

For a description of the specific risks of this fund, see the simplified prospectus offering this class of units of the fund.



# Are there any guarantees?

Like most mutual funds, this fund doesn't have any guarantees. You may not get back the amount of money you invest.

#### Who is this fund for?

#### Consider this fund if:

- you want an income producing investment with various options for monthly distributions and the potential for some capital appreciation
- you are comfortable with low to medium investment risk (i.e. you are willing to accept some fluctuations in the market value of your investment).

Before you invest in any fund, you should consider how it would work with your other investments and your tolerance for risk.

#### A word about tax

Depending on the tax rules and tax rates that apply to you and the fund, you may have to pay tax on your portion of the fund's earnings and gains, whether paid out to you in cash or reinvested in the fund. Also, you may have to pay tax on any gain you realize when you redeem or sell your investment in the fund. However, if you hold your investment in a registered account such as a Registered Retirement Savings Plan or a Tax-Free Savings Account, generally you will not have to pay tax on earnings or gains that are held in the registered account.

#### How much does it cost?

The following section describes the fees and expenses you could pay to buy, own and sell Mutual Fund units of the fund.

The fund has other classes of units. The fees and expenses are different for each class. You should ask about other classes of units that may be suitable for you.

### 1. Sales charges

You have to choose a sales charge option when you buy this class of the fund. You should ask about the pros and cons of each option.

Sales charge option	What you pay		How it works	
	in per cent (%)	in dollars (\$)		
Sales Charge	• 0-5% of the amount you invest.	• \$0 to \$50 for every \$1,000 you buy.	<ul> <li>The sales charge is negotiable between you and your dealer.</li> <li>The sales charge is deducted from the amount you buy. It goes to your dealer as a commission at the time you purchase.</li> </ul>	



Standard Deferred Sales Charge (DSC) Schedule	If you redeem your units, the following schedule of fees will apply depending on the date of purchase: First Year: 6.0% Second Year: 5.5% Third Year: 4.5% Fourth Year: 4.0% Sixth Year: 3.0% Seventh Year: 2.0% Thereafter: Nil	\$0 to \$60 for every \$1,000 you sell depending on the date of purchase.	<ul> <li>The redemption fee is a percentage of the original cost of the investment you are redeeming.</li> <li>The redemption fee is a not negotiable. It is deducted from the amount you sell.</li> <li>When you buy the fund, BMO Investments Inc. pays your dealer a commission of 5% of the amount you invest.</li> <li>When you sell the fund, any redemption fee you pay goes to BMO Investments Inc.</li> <li>You can switch to units or shares of other BMO Guardian Funds under the DSC option without paying a redemption fee.</li> <li>If you redeem units that were switched from another fund, the redemption fee rate is based on the date that the original securities were purchased.</li> <li>In each calendar year, up to 10% of the units you hold under this option can either (i) be redeemed for cash without a redemption fee, or (ii) if not already redeemed, redesignated as Sales Charge option units. This amount is the "Free Redemption Amount" and is not cumulative, meaning that you cannot carry any unused amount forward to the next calendar year.</li> <li>If you choose to redesignate units bought under the DSC option as part of the Free Redemption Amount, your units will be subject to the fund expenses and other fees applicable to units purchased under the Sales Charge option after the redesignation.</li> </ul>
Low Load Deferred Sales Charge (Low Load) Schedule	If you redeem your units, the following schedule of fees will apply depending on the date of purchase: First Year: 3.0% Second Year: 2.0% Third Year: 1.0% Thereafter: Nil	\$0 to \$30 for every \$1,000 you sell depending on the date of purchase.	<ul> <li>The redemption fee is a percentage of the original cost of the investment you are redeeming.</li> <li>The redemption fee is a not negotiable. It is deducted from the amount you sell.</li> <li>When you buy the fund, BMO Investments Inc. pays your dealer a commission of 2% of the amount you invest.</li> <li>When you sell the fund, any redemption fee you pay goes to BMO Investments Inc.</li> <li>You can switch to units or shares of other BMO Guardian Funds under the Low Load Deferred Sales Charge option without paying a redemption fee.</li> </ul>



#### 2. Fund expenses

You don't pay these expenses directly. They affect you because they reduce the returns of this class of the fund.

As of December 31, 2011, the Mutual Fund expenses of the fund were 2.50% of its value. This equals \$25 for every \$1,000 invested.

	Annual rate (as a % of the class' value)
Management expense ratio (MER) This is the total of the management fee and operating expenses for Mutual Fund units of the fund.	2.45%
Trading expense ratio (TER) These are the fund's trading costs.	0.05%
Fund expenses	2.50%

#### **Trailing commission**

BMO Investments Inc. pays your dealer (including your discount broker) a trailing commission for as long as you own the fund. It is for the services and advice about the fund your dealer provides to you. Your dealer may pay part of the trailing commission to your advisor.

The trailing commission is paid out of the management fee. The rate depends on the sales charge option you choose:

Sales Charge Trailing Commission - up to 0.85% of the value of your investment each year. This equals up to \$9 each year for every \$1,000 invested.

**DSC Trailing Commission** - up to 0.35% of the value of your investment each year. This equals up to \$4 each year for every \$1,000 invested. If you purchased your securities under the DSC sales charge option and the redemption fee schedule applicable to those securities is complete, the trailing commission will increase to the rate applicable to securities purchased under the Sales Charge option.

**Low Load Trailing Commission** - up to 0.70% of the value of your investment each year. This equals up to \$7 each year for every \$1,000 invested.

#### 3. Other fees

You may have to pay other fees when you sell or switch units of the fund.

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Short-term trading fee Up to 2% of the amount that you redeem or switch if you buy or switch and then redeem or switch units of the

fund within 30 days of purchasing or switching them. This penalty will be paid directly to the fund.

Switch fee You and your dealer can negotiate this fee. Currently the fee is up to 2% of the amount you switch.

# What if I change my mind?

Under securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual fund units or shares within two business days after you receive a simplified prospectus, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

#### For more information

Contact BMO Investments Inc. or your advisor for a copy of the simplified prospectus offering this class of units of the fund and other disclosure documents. These documents and the Fund Facts make up the fund's legal documents.

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